



Dear Olga Zakinova,

Welcome to the DE | KF Agent Network!

Congratulations on being selected as one of our Global Agents, who embody the alliance between Douglas Elliman and Knight Frank Residential.

You have been included based on your performance and commitment to the DE | KF relationship. As a formal member of this network, you will receive the following benefits:

- ❖ Knight Frank-branded business cards
- ❖ Full permission to use the jointly branded logo on all marketing materials
- ❖ First opportunity to feature your listing on Knight Frank marketing platforms (website, newsletters, research reports, etc.)
- ❖ Listing presentation assistance, when required
- ❖ Jointly-branded Market Reports prepared by Liam Bailey, Global Head of Research, Knight Frank
- ❖ Access to DE | KF worldwide events
- ❖ Annual subscriptions to *Private View*, *International View* and *Global Residential Cities Index*
- ❖ Direct access to Global Consultants for listing advice

If you have any questions, please contact dekf@knightfrank.com.

We believe the agent program will bring Douglas Elliman and Knight Frank Residential closer together as a unified team. As the foundation of our alliance grows stronger, together we will conquer the global property market and ensure our clients' needs are at the forefront.

Best,

Howard M. Lorber
Chairman, Douglas Elliman Realty, LLC

Lord Andrew Hay
Global Head of Residential, Knight Frank