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# **Port Washington**

Port Washington is a hamlet in Nassau County, New York on the North Shore of Long Island. Port Washington is an unincorporated area within and directly governed by the town of North Hempstead. In broader sense, however, Port Washington includes the communities of Baxter Estates, Manorhaven, Port Washington North, Sands Point, Beacon Hill, Beacon Hill Colony, Manhasset Isle, New Salem, and northern Flower Hill as these areas share the same ZIP code, school and library districts.



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# Manhasset

Manhasset is a hamlet and neighborhood in Nassau County, New York, on the North Shore of Long Island. As of the United States 2000 Census, the population was 8,362. In 2005, a Wall Street Journal article ranked Manhasset as the best town for raising a family in the New York metropolitan area. The hamlet is served by the Long Island Rail Road, which provides direct and convenient access to New York City at the Manhasset station.



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PORT WASHINGTON

Expert Advice

#### This Issue's Real Estate Expert Is Lydia Johnviller

of Port Washington Main Street Realty. Linda listed and sold over \$50,000,000 in the past year alone. She has over 21 years experience selling and listing real estate in Port Washington. If you are thinking of buying or selling, call Lynda for more information at Main Street Realty, 516-555-1234.

### Is Real Estate Wisdom Changing?

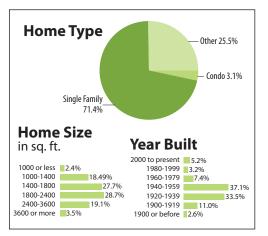
Conventional wisdom with respect to selling a home might be falling by the wayside. Over the years, research on home sales has suggested the best season to sell a home is spring. Buyer demand has traditionally built through spring and into the summer months, when families often prefer to move because doing so does not force parents to uproot their children from school in the middle of the school year. However, as the economy has struggled over the last couple of vears, so, too, has the real estate market. According to the S&P/Case-Shiller home price index, home prices decreased by 28 percent from their national peak in the second quarter of 2006 to the end of 2009. For those homeowners forced to sell a home in less desirable seasons like winter, real estate professionals typically advise selling up certain points of the home. Suggestions include decorating a home for the holidays and shoveling any walkways or driveways should snow arrive while a house is on the market. What's more, sellers selling in off-seasons should be realistic about their selling price at the outset, as buyers might be reticent to buy in a season where so few homes are on the market. Selling a home at a desirable asking price, however, might increase buyer interest. Conventional wisdom with respect to selling a home might be falling by the wayside. Over the years, research on home sales has suggested the best season to sell a home is spring. Buyer demand has traditionally built through spring and into the summer months, when families often prefer to move because doing so does not force parents to uproot.

### **About Port Washington**



\$808,469 (it was \$408,400 in 2000) Port Washington \$808,469 \$306,000

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